



Duties and Tasks	Knowledge of	Skills and Abilities	Tools, Equipment, and Resources	
A Creating AV Solutions				
Conduct A Cus	stomer Needs Analysis			
	allied trades (e.g., mechanical, electrical, plumbing, security, comms, HVAC, IT and networking)	ability to coordinate with allied trades	architectural drawings	
	audiovisual products and appropriate application	ability to document findings	benchmarking samples	
	basic and specialty measurement instruments	ability to identify the location of required services	budgeting software	
	client needs (e.g., existing infrastructure, standards, desired outcomes)	ability to inquire about customer goals	building regulations and codes	
	customer service techniques	ability to interpret measurement instruments	camera	
	general audiovisual systems	ability to read architectural drawings and schematics	computer	
	general physics	AV math skills	internet	
	industry jargon	basic math skills	local codes and regulations	
	industry product trends	design skills	measuring tools	
	IT and networking knowledge of conversions (e.g., metric, imperial, date/format)	interviewing skills measuring skills	PPE scheduling software	
	local codes and regulations	observational skills	schematics and drawings (e.g., architectural, mechanical, electrical, HVAC)	
	PPE requirements	presentation skills	site survey form	
	project budget	professional communication skills	specialty measurement instruments (e.g., sound meter, light meter, multimeter)	
	project schedule	research skills	specialty measurement software	
	questioning techniques	technical writing skills	tool kit	
	site access (e.g., physical, logistical, distance, utilities)			
	site infrastructure (e.g., cable pathway, power, data)			
	site specific attributes (e.g., room and electrical acoustics, lighting HVAC, Furniture, finishes, sightlines, historical, zoning)			
	site substructure			
	types and applications of drawings (e.g., architectural, mechanical, electrical, HVAC)			





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2 Conduct Site S	urvey (e.g., lighting, access, acoustics, seating, fi	nishing, architectural features, dimensions, logist	ical constraints)
	acoustics	ability to coordinate with allied trades	building regulations and codes
	allied trades (e.g., mechanical, electrical, plumbing, security, comms, HVAC, IT and networking)	ability to document findings	camera
	ambient and artificial lighting	ability to identify the location of required services	communication devices (i.e., two-way communication)
	audiovisual products and appropriate application	ability to inquire about customer goals	computer
	basic and specialty measurement instruments	ability to interpret measurement instruments	internet
	client needs (e.g., existing infrastructure, standards, desired outcomes)	ability to read architectural drawings and schematics	local codes and regulations
	furniture and furniture layouts historical and heritage considerations	AV math skills basic math skills	measuring tools PPE
	HVAC	interviewing skills	schematics and drawings (e.g., architectural, mechanical, electrical, HVAC)
	inspection techniques	measuring skills	site survey form
	IT and networking	observational skills	specialty measurement instruments (e.g., sound meter, light meter, multimeter)
	knowledge of conversions (e.g., metric, imperial, date/format)	professional communication skills	specialty measurement software
	local codes and regulations PPE requirements room finishes sightlines	research skills	tool kit
	site access (e.g., physical, logistical, distance, utilities) site infrastructure (e.g., cable pathway, power,		
	data) site substructure types and applications of drawings (e.g., architectural, mechanical, electrical, HVAC)		
	zoning and planning considerations		
3 Develop an AV	/ Project Scope (e.g., AV solution, components)		
	audiovisual products and appropriate application	ability to coordinate with allied trades	budgeting software
	allied trades (e.g., mechanical, electrical, plumbing, security, comms, HVAC, IT and networking)	ability to document findings	completed site survey form





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	client needs (e.g., existing infrastructure, standards, desired outcomes) equipment and resources availability general physics industry standards and best practices internal company standards	ability to read architectural drawings and schematics AV math skills basic math skills basic writing skills design skills	computer industry resources industry standards internet local codes and regulations
	IT and networking knowledge of conversions (e.g., metric, imperial, date/format)	procurement skills professional communication skills	scheduling software schematics and drawings (e.g., architectural, mechanical, electrical, HVAC)
	project budget project schedule site conditions from site survey (e.g., power, ambient sound, light) site infrastructure (e.g., cable pathway, power, data) site specific attributes (e.g., acoustics, lighting HVAC, Furniture, finishes, sightlines, historical, zoning)	research skills technical writing skills	specialty design software
	types and applications of drawings (e.g., architectural, mechanical, electrical, HVAC)		
4 Design AV Sol	utions (e.g., drawings, program report, bill of ma	terials)	
	allied trades (e.g., mechanical, electrical, plumbing, security, comms, HVAC, IT and networking)	ability to coordinate with allied trades	building regulations and codes
	plumbing, security, comms, HVAC, IT and	,	building regulations and codes completed site survey form
	plumbing, security, comms, HVAC, IT and networking)	,	completed site survey form
	plumbing, security, comms, HVAC, IT and networking) audiovisual products and appropriate application	ability to document findings	completed site survey form
	plumbing, security, comms, HVAC, IT and networking) audiovisual products and appropriate application bills of materials client needs (e.g., existing infrastructure,	ability to document findings ability to identify the location of required services	completed site survey form computer
	plumbing, security, comms, HVAC, IT and networking) audiovisual products and appropriate application bills of materials client needs (e.g., existing infrastructure, standards, wants)	ability to document findings ability to identify the location of required services ability to inquire about customer goals	completed site survey form computer drafting tools
	plumbing, security, comms, HVAC, IT and networking) audiovisual products and appropriate application bills of materials client needs (e.g., existing infrastructure, standards, wants) equipment and resources availability	ability to document findings ability to identify the location of required services ability to inquire about customer goals ability to interpret measurement instruments ability to read architectural drawings and	completed site survey form computer drafting tools industry resources
	plumbing, security, comms, HVAC, IT and networking) audiovisual products and appropriate application bills of materials client needs (e.g., existing infrastructure, standards, wants) equipment and resources availability general AV design methods general physics	ability to document findings ability to identify the location of required services ability to inquire about customer goals ability to interpret measurement instruments ability to read architectural drawings and schematics AV math skills	completed site survey form computer drafting tools industry resources industry standards internet
	plumbing, security, comms, HVAC, IT and networking) audiovisual products and appropriate application bills of materials client needs (e.g., existing infrastructure, standards, wants) equipment and resources availability general AV design methods general physics industry standards and best practices internal company standards IT and networking	ability to document findings ability to identify the location of required services ability to inquire about customer goals ability to interpret measurement instruments ability to read architectural drawings and schematics AV math skills basic math skills	completed site survey form computer drafting tools industry resources industry standards internet local codes and regulations
	plumbing, security, comms, HVAC, IT and networking) audiovisual products and appropriate application bills of materials client needs (e.g., existing infrastructure, standards, wants) equipment and resources availability general AV design methods general physics industry standards and best practices internal company standards	ability to document findings ability to identify the location of required services ability to inquire about customer goals ability to interpret measurement instruments ability to read architectural drawings and schematics AV math skills basic math skills conduct AV equipment needs calculations	completed site survey form computer drafting tools industry resources industry standards internet local codes and regulations manufacturer software





Outies and Tasks	Knowledge of	Skills and Abilities	Tools, Equipment, and Resources
	power consumption principles rigging principles signal transport methods site infrastructure (e.g., cable pathway, power, data) site specific attributes (e.g., acoustics, lighting HVAC, Furniture, finishes, sightlines, historical, zoning) sound level principles thermal management principles types and applications of drawings (e.g., architectural, mechanical, electrical, HVAC)	interviewing skills measuring skills observational skills professional communication skills programming skills research skills technical writing skills	Request for Proposal schematics and drawings (e.g., architectural, mechanical. electrical. HVAC) simulation software
	wireless frequency management		
B Implementing			
I Integrate AV S	Solution (e.g., systems verification, supply installa	tion, bid/tender, procurement)	
	audiovisual products and appropriate application	ability to access vendor technology support	AV project scope
	allied trades (e.g., mechanical, electrical, plumbing, security, comms, HVAC, IT and networking)	ability to apply troubleshooting strategies	building regulations and codes
	audiovisual products and appropriate application	ability to conduct training	calibration kit
	AV systems	ability to coordinate with allied trades	camera
	basic and specialty measurement instruments	ability to document findings	communication devices (i.e., two-way communication)
	cable termination techniques	ability to dress a rack	computer
	client needs (e.g., existing infrastructure, standards, desired outcomes)	ability to follow designs and specifications	industry resources
	client needs (e.g., existing infrastructure, standards, wants)	ability to identify failure points	industry standards
	equipment and resources availability	ability to identify the location of required services	internet
	general physics	ability to implement corrective action (e.g., repair, replace, remove)	local codes and regulations
	grounding (earthing)	ability to install and maintain AV equipment	Material Safety Data Sheet (MSDS)
	industry standards and best practices inspection techniques	ability to install rigging ability to integrate AV systems	measuring tools PPE
	installation techniques	ability to interpret design documentation (e.g., signal flow, schematics, diagrams)	product manuals
	internal company standards	ability to interpret measurement instruments	project documentation (drawings, specification source code)





Duties and Tasks	Knowledge of	Skills and Abilities	Tools, Equipment, and Resources
	internal escalation policies	ability to test leads and equipment	schematics and drawings (e.g., architectural, mechanical, electrical, HVAC)
	IT and networking	AV math skills	specialty measurement instruments (e.g., sound meter, light meter, multimeter)
	knowledge of conversions (e.g., metric, imperial, date/format)	customer service skills	specialty measurement software
	ladder, scaffolding, and powered lift safety materials handling PPE requirements	observational skills professional communication skills programming skills	tool kit troubleshooting checklist
	site access (e.g., physical, logistical, distance, utilities)	proper cable management skills	
2 Managing AV	site infrastructure (e.g., cable pathway, power, data) site specific attributes (e.g., room and electrical acoustics, lighting HVAC, Furniture, finishes, sightlines, historical, zoning) site substructure structural loads testing methods (e.g., continuity, lighting, SPL, system validation) troubleshooting checklist types and applications of drawings (e.g., architectural, mechanical, electrical, HVAC) user interfaces wireless frequency management Integration (e.g., project management, training) allied trades (e.g., mechanical, electrical,	research skills	
	plumbing, security, comms, HVAC, IT and networking)	ability to conduct training	AV project scope
	audiovisual products and appropriate application	ability to coordinate with allied trades	budgeting software
	AV project management AV systems	ability to document findings ability to evaluate job progress	building regulations and codes camera communication devices (i.e., two-way
	change management process	ability to inquire about customer goals	communication)
	client needs (e.g., existing infrastructure, standards, desired outcomes)	ability to interpret design documentation (e.g., signal flow, schematics, diagrams)	computer
	customer service techniques	ability to maintain vendor/supplier relationships	industry resources
	general audiovisual systems	ability to provide customer and end-user service support	industry standards
	industry jargon	AV math skills	internet





Duties and Tasks	Knowledge of	Skills and Abilities	Tools, Equipment, and Resources
	industry product trends	coordinate site activities	local codes and regulations
	internal escalation policies	create and edit specifications and drawings	product manuals
	local codes and regulations	customer service skills	project budget
	PPE requirements	design skills	project documentation (drawings, specifications, source code)
	project budget project schedule questioning techniques training techniques and adult learning styles	drafting skills negotiation skills observational skills presentation skills	project schedule Request for Change Request for Information Request for Proposal
	types and applications of drawings (e.g., architectural, mechanical, electrical, HVAC)	professional communication skills	scheduling software
	wireless frequency management	research skills	schematics and drawings (e.g., architectural, mechanical, electrical, HVAC)
		technical writing skills	specialty design software
C Supporting AV	System Operation		
Provide AV Su	pport (e.g., troubleshoot, remote assistance, live	event support, in-room operation, training)	
	audiovisual products and appropriate application	ability to apply troubleshooting strategies	product manuals
	AV systems client needs (e.g., existing infrastructure, standards, desired outcomes) customer service techniques	ability to conduct training ability to coordinate with allied trades ability to create graphical designs	building regulations and codes communication devices (i.e., two-way communication) computer
	equipment and resources availability	ability to identify failure points	event documentation (e.g., agenda, client details, program, technical rider)
	industry standards and best practices	ability to identify the location of required services	industry resources
	inspection techniques	ability to implement corrective action (e.g., repair, replace, remove)	industry standards
	internal company standards	ability to interpret design documentation (e.g., signal flow, schematics, diagrams)	internet
	IT and networking	ability to mix audio	local codes and regulations
	site specific attributes (e.g., room and electrical acoustics, lighting HVAC, Furniture, finishes, sightlines, historical, zoning)	ability to provide customer and end-user service and support	PPE
	training techniques and adult learning styles	coordinate site activities	remote access software
	troubleshooting checklist	customer service skills	remote access tools (e.g., joystick, microphone, camera)





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		negotiation skills	remote presentation platform
		observational skills	tool kit
		presentation skills	troubleshooting checklists
		professional communication skills	
		proper cable management skills	
D Servicing AV S			
	administrative work	ability to conduct training	building regulations and codes
	allied trades (e.g., mechanical, electrical,		communication devices (i.e., two-way
	plumbing, security, comms, HVAC, IT and	ability to coordinate with allied trades	communication)
	networking)		
	audiovisual products and appropriate application	ability to liaise with customers and end-users	computer
	AV systems	ability to maintain vendor/supplier relationships	industry resources
	current project scope	ability to read architectural drawings and schematics	industry standards
	customer service techniques	basic math skills	internet
	equipment and resources availability	customer service skills	local codes and regulations
	industry standards and best practices	inventory management skills	project documentation (drawings, specification source code)
	knowledge of conversions (e.g., metric, imperial, date/format)	management skills	
	local codes and regulations	observational skills	
	project budget	professional communication skills	
	project schedule	research skills	
	training techniques and adult learning styles	resource allocation	
2 Conduct Main	tenance Activities (e.g., preventative maintenand	ce, firmware upgrades, equipment upgrades)	
	audiovisual products and appropriate application	ability to coordinate with allied trades	AV service contract
	AV systems	ability to document findings	AV service log
	client needs (e.g., existing infrastructure, standards, desired outcomes)	ability to identify the location of required services	building regulations and codes
	equipment and resources availability	ability to install and maintain AV equipment	calibration kit
	general AV design methods	ability to integrate AV systems	camera
	industry standards and best practices	ability to interpret measurement instruments	communication devices (i.e., two-way communication)
	internal company standards	ability to perform preventative maintenance of equipment	computer
	IT and networking	ability to test leads and equipment	industry resources





Duties and Tasks	Knowledge of	Skills and Abilities	Tools, Equipment, and Resources
	maintenance schedules and procedures	AV math skills	industry standards
	service contracts	customer service skills	internet
	warranties	design skills	local codes and regulations
	wireless frequency management	drafting skills	measuring tools
		observational skills	PPE
		professional communication skills	product manuals
		proper cable management skills	project documentation (drawings, specifications, source code)
		research skills	specialty measurement instruments (e.g., sound meter, light meter, multimeter)
			specialty measurement software
			tool kit
3 Troubleshoot	and Repair AV Solutions (e.g., analog vs digital, l	break/fix)	
	audiovisual products and appropriate application	ability to apply troubleshooting strategies	AV service contract
	AV systems	ability to coordinate with allied trades	AV service log
	client needs (e.g., existing infrastructure, standards, desired outcomes)	ability to document findings	building regulations and codes
	equipment and resources availability	ability to identify failure points	calibration kit
	industry standards and best practices	ability to identify the location of required services	camera
	inspection techniques	ability to implement corrective action (e.g., repair, replace, remove)	communication devices (i.e., two-way communication)
	installation techniques	ability to install and maintain AV equipment	computer
	internal company standards	ability to integrate AV systems	industry resources
	internal escalation policies	ability to interpret design documentation (e.g., signal flow, schematics, diagrams)	industry standards
	IT and networking	ability to interpret measurement instruments	internet
	maintenance schedules and procedures	ability to perform preventative maintenance of equipment	local codes and regulations
	service contracts	ability to provide customer and end-user service and support	measuring tools
	troubleshooting checklist	ability to test leads and equipment	PPE
	warranties	AV math skills	product manuals
	wireless frequency management	customer service skills	project documentation (drawings, specifications, source code)
		observational skills	specialty measurement instruments (e.g., sound meter, light meter, multimeter)
		professional communication skills	specialty measurement software
		proper cable management skills	tool kit